



archiebrayfoundation for the ceramic arts

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Dear Valued Customer

The Archie Bray Clay Business continues to encounter increased costs in labor, raw materials, energy and most of all, transportation. Despite our best efforts to control these cost increases we find it necessary to institute a price increase on all our clay products effective November 1, 2007. Listed below are the new prices.

In addition to the price increase on our clays we are instituting a new fee structure for all outgoing freight. For all pre-paid freight orders (UPS, FEDEX) we are adding a 10% handling fee. For all truck freight we are adding a flat ten dollar fee per pallet to cover the cost of the pallet and wrapping.

The Archie Bray Clay Business is a non profit business and all revenues generated are used to support the Archie Bray Foundation for the Ceramic Arts.

If you have any questions about these price increases please do not hesitate to contact us.

Archie Bray Clay Business

New Clay Prices As Of November 1, 2007

| Clay 50lbs box | 1-9 Boxes | 10-19 Boxes | 20-39 Boxes | 40 + Boxes |
|---------------------------------|------------------|--------------------|--------------------|-------------------|
| ABF Stoneware (ABFS) | 16.75 | 16.00 | 15.10 | 14.25 |
| Sculpture High Fire (SH) | 16.75 | 16.00 | 15.75 | 14.25 |
| H-443 Stone ware | 19.25 | 18.00 | 17.35 | 16.35 |
| Mount Baker (MTBS/MTBH) | 17.25 | 16.15 | 15.50 | 14.65 |
| FLAHERTY | 17.50 | 16.35 | 15.75 | 14.85 |
| MACS | 17.25 | 16.50 | 15.50 | 14.75 |
| JOHN'S | 17.25 | 16.50 | 15.50 | 14.75 |
| SHANER'S | 17.25 | 16.50 | 15.50 | 14.75 |
| BEN'S | 17.25 | 16.50 | 15.50 | 14.75 |
| KENZAN PORCELAIN | 17.25 | 16.50 | 15.50 | 14.75 |
| ABF PORCELAIN | 19.25 | 18.00 | 17.35 | 17.25 |
| GROLLEG PORCELAIN | 28.00 | 26.50 | 25.00 | 23.50 |
| ABF OXIDATION (ABFO) | 17.75 | 16.65 | 16.00 | 15.15 |
| M-340 | 19.75 | 18.00 | 17.35 | 16.35 |
| CONE SIX PORCELAIN | 20.50 | 19.25 | 18.45 | 17.45 |
| ABF EARTHENWARE | 17.00 | 15.85 | 15.35 | 14.45 |
| ERIC'S | 16.75 | 16.00 | 15.10 | 14.25 |
| L-212 | 17.50 | 16.35 | 15.75 | 14.85 |
| SCULPTURE LOWFIRE | 16.25 | 15.25 | 14.65 | 13.80 |
| PURGE | 10.00 | 10.00 | 10.00 | 10.00 |
| CASTING SLIP | 15.00 | 14.05 | 13.50 | 12.75 |
| SOUTHERN ICE | 22 LBS FOR | 28.00 | | |
| LAGUNA FROST | 28.50 | 28.50 | 28.50 | 28.50 |